

Successful action in difficult times Businessleaders see great opportunities for JUMO

In May of this year, Bernhard Juchheim and Michael Juchheim withdrew from the operational management of JUMO GmbH & Co. KG in order to focus on their shareholders role in the future. In addition to Dimitrios Charisiadis, who has been JUMO Managing Director since 2020, Steffen Hoßfeld has been appointed as the new Managing Director. The management duo can look back on a challenging first few months and have big plans for the future.

As Chief Executive Officer at JUMO, Dimitrios Charisiadis manages the market-related functions such as development or sales and is currently drawing a positive balance despite many turbulences: "We had a strong financial year 2021 with sales growth of 17 percent to EUR 280 million. This year, too, order intake is well above our plan. Of course, we are also feeling the upheavals in the procurement market. Many precursors have been very difficult to obtain in recent months or at massively increased prices. However, we are currently seeing a slight relaxation."

From Dimitrios Charisiadis' point of view, the greatest opportunities for JUMO lie in digital change: "Sensors are the sensory organs of the smart factory of the future. JUMO is one of the few companies in a position to offer end-to-end complete solutions from the sensor to the cloud – for a wide range of industries. This clearly defines our path."

As Chief Operating Officer, Steffen Hoßfeld is responsible for the control and organization of the entire operating processes. The topic of the smart factory is also decisive for the further development of the company: "We are currently planning a new production site in Fulda, where topics such as sustainability or digitization are of course at the top of the agenda. We will further optimize our entire processes by introducing a new ERP system at the beginning of 2023." From his point of view, the biggest challenge at the moment is energy supply: "JUMO is not one of the energy-intensive industries, but we are still preparing for all possible scenarios."

Together, Dimitrios Charisiadis and Steffen Hoßfeld are responsible for the strategic management of the JUMO Group and see the company well positioned for the future. "From a strong base in Germany, we will consistently drive international growth through our 25 subsidiaries over the next few years. Especially in the Asian region, there is still a lot of potential that we can and must tap into with our 2,500 employees," Charisiadis and Hoßfeld affirm.

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Photo: JUMO

Pictureunderneath ift: JUMO Managing Directors Dimitrios Charisiadis (left) and Steffen Hoßfeld (right) see the Group on the right track into the future.

The JUMO Group, headquartered in Fulda, employs more than 24,000 people worldwide and is one of the leading manufacturers in the field of industrial sensor and automation technology. JUMO products are used around the globe, for example, in the "heating and air conditioning", "food and beverage", "renewable energies" or "water and wastewater" sectors. The group of companies includes five branches in Germany, 25 subsidiaries in Germany and abroad as well as more than 40 representatives worldwide. Sales in 2021 amounted to 281 million euros.

